

Associates 2025 Course Planner - Southland

| | Course | Duration | \$ | Feb | March | April | May | June | July | Aug | Sept | Oct | Nov | Dec |
|-------------------------|---|----------------------|------------|--------|----------|--------|------------|------|---------------------------------------|-----|--------|--------|------|-------------|
| Management | Enhance Your Leadership Skills | 1 day | 580 | 100 | Wildicii | April | may | June | July | 13 | Осрг | - 001 | 1107 | - 500 |
| Development | Moving Into Management | 2 days | 1130 | | | | | | 22-23 | 10 | | | | \vdash |
| | The Course for Team Leaders | 4 days | 1985 | | | 1 | 2-13&26-27 | | | | | | | |
| | Advanced Team Leaders Course | 4 days | 1985 | | | | | | | | | | | |
| | A Manager's Road Map - Make Tomorrow's Vision Your Reality | 4 days | 1985 | | | | | | | | | | | \Box |
| | Achieving Higher Productivity Through Effective Leadership | 1 day | 580 | | | | | | | | | | | |
| | Effective Coaching & Mentoring | 1 day | 580 | | | | | | | | | | | |
| | Employment Related Legislation | By request | | | | | | | | | | | | |
| | Enhancing Team Dynamics & Ownership | 1 day | 580 | | | | | | | | | | | |
| | Essentials of Effective Project Management | 1 day | 580 | | | | 16 | | | | | | | |
| | Giving Constructive Feedback On the Run | half day | 360 | | | | | | 9(am) | | | | | |
| | How to Find "Time" to Manage | 1 day | 580 | | | | | | - () | | 10 | | | |
| | How to Manage Behaviours & Attitudes | 1 day | 580 | | | | | 25 | | | | | | |
| | How to Use the Tools of a Performance Mgt Process Effectively | 1 day | 580 | | | | | | | | 25 | | | |
| | How Your Leadership Can Affect the Motivation of Your Staff | 1 day | 580 | | 12 | | | | | | | | | |
| | Improve Profit & Productivity Through Serious Performance Mgt | 1 day | 580 | | | | | | | | | | | |
| | Improve Your Organisational Skills | half day | 360 | | | | | | 9(pm) | | | | | |
| | Introducing Change Effectively for a Smooth Transition | half day | 360 | i | | | | | 18(am) | | l | l | | |
| | Leadership Skills vs Management Skills | 1 day | 580 | | | | | | 1 | | | 8 | | |
| | Making KPI's Measureable, Relevant & User Friendly | 1 day | 580 | | | | | | | | | | | |
| | Managing Staff in a Professional Environment | 2 days | 1130 | | | | | | | | | l | | |
| | Performance Development & Review Interviews | half day | 360 | 26(am) | | | | | | | | | | |
| | Performance Problems & Disciplinary Procedures | half day | 360 | 26(pm) | | | | | | | | | | |
| | Reducing the Risk in Selecing the Right People for Promotion | half day | 360 | ==(µ) | | | | | | | | | | |
| | Staff Selection & Recruitment | 1 day | 580 | | | | | | | | | | | |
| | Teambuilding - A Formula That Works | half day | 360 | | | | | | 18(pm) | | | | | |
| | The D.O.P.E Test for Leaders - What's MyFit? | half day | 360 | | | | | | , , , , , , , , , , , , , , , , , , , | | | 23(am) | | |
| | To Delegate Or Task Allocate - Which One? | 1 day | 580 | | | 10 | | | | | | | | |
| D | | | 000 | | | 1 | 1 | | Ī | | Ī | | | |
| Business Development | Building Client Relationships Engaging Our Customers | half day half day | 360 360 | | | | 13(am) | | | | | 7(am) | | |
| | How to Identify Those Hidden Costs | | 580 | | | | 13(am) | | 2 | | | /(am) | | |
| | How to Prepare a Business Plan | 1 day By request | 560 | | | | | | | | | | | |
| | How to Write Up & Control SOP's | 1 day | 580 | | | | | | | | | | | |
| | | | 580 | | | | | | | | | | | |
| | Improve Performance Through Service Level Agreements Quality Assurance - A Shared Responsibility | 1 day 1 day | 580 | | | | | 26 | | | | | | |
| | Root Cause Analysis for Effective Problem Solving | | 580 | | | | | 3 | | | | | | |
| | | 1 day half day | 360 | | | | 12(nm) | 3 | | | | 7(pm) | | |
| | Sales - An Everyday Process | | 360 | | | | 13(pm) | | | | | 7(pm) | | |
| | Strategic Planning Triple 'A' - Analyse • Adapt • Adopt | By request | 580 | | | 16 | | | | | 12 | | | |
| | | 1 day | | | | 10 | | | | | 12 | L | | |
| Personal | Assertiveness Skills | half day | 360 | | | | | | 23(am) | | | | | |
| Development | Body Language - Facts & Myths | half day | 360 | | | | | | | | | | | |
| | Dealing With Difficult People & Other Personalities | 1 day | 580 | | 25 | | | | | | | 7 | | |
| | Dealing with Irate & Frustrated Customers/Clients | 1 day | 580 | | | | 28 | | | | | | | |
| | Developing Your Resilience Skills | half day | 360 | | | 15(am) | | | 1(am) | | 30(am) | | | —— |
| | Embracing Workplace Diversity | half day | 360 | | | 15(pm) | | | 1(pm) | | 29(pm) | | | |
| | Essential Skills for Personal & Executive Assistants | 1 day | 580 | | | | | | 22 | | | | | |
| | How to Handle Differences in Other People | 1 day | 580 | | | | | | | | | | | |
| | How to Reduce Conflict | 1 day | 580 | | | | | | | 27 | | | | |
| | How Unconscious Bias Can Impact on Workplace Diversity | half day | 360 | | | | | | | | | | | |
| | Interpersonal Communication Skills | 1 day | 580 | | | | | 11 | | | | | | |
| | Making the Most of Your Time | 1 day | 580 | | | 9 | | | | 27 | | | | |
| | Making Those Meetings Effective | half day | 360 | | | | | | 23(pm) | | | | | |
| | Polishing Your Skills - for Office & Administration Staff | 1 day | 580 | | | | 27 | | | | | | | |
| | Positive Negotiations | half day | 360 | | | | | | | | | | | |
| | Recognising & Coping With Stress | half day | 360 | | | | | | | | 30(pm) | | | |
| | Sun Tzu - "The Art of War" Interpretation & Application in Business | 1 day | 580 | | | | | 4 | | | | | | |
| | The D.O.P.E Test for Individuals & Teams - What's MyFit? | half day | 360 | | | 17(am) | | | | | | | | |
| | The Outstanding Reception / Telephonist | half day | 360 | | | | | | | | | | | |
| | Training The Trainer - Teaching Work Skills | 1 day | 580 | | | 9 | | | | ļ | | 22 | | |
| | Transactional Analysis - A Tool to Improve Workplace Relations | half day | 360 | | | 17(pm) | | | | | | 23(pm) | | |
| | Work Shift, Mind Shift & Redundancy | By request | | | | | | | | | | | | . , |

Starting dates and investments may be subject to change

All prices exclude GST

Courses with no dates listed are available on request or in-company or through one on one coaching

Capture It Before It Is Lost

Is it time to capture those skills before the Baby Boomers retire?

Start the training for tomorrow's workforce now

Before it is too late

VJ Henderson Associates have the skills and resources to assist you

